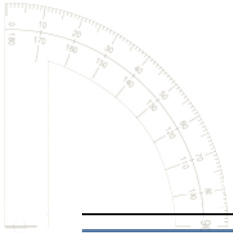




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• **Research**
• **Partnership to**
• **Secure Energy**
• **for America**
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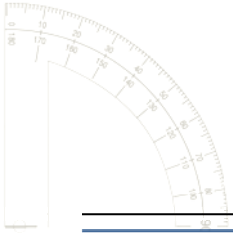
Russell Fray
RPSEA Solicitation Process
RPSEA Member Meeting
Wednesday, August 29, 2007

Secure Energy for America



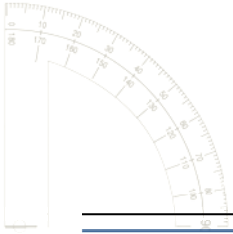
RPSEA Solicitation Process Overview

- Develop Statement of Work
 - Statement of Work or Statement of Program Opportunity based on strategic development activities for each program element (ultra-deepwater, onshore unconventional and small producer)
- Assemble Formal Request for Proposals
 - Instructions to Bidders
 - General Provisions
 - Statement of Work
 - Evaluation Criteria
 - Technical Proposal Requirements
 - Cost Proposal Requirements
 - Terms and Conditions



RPSEA Solicitation Process Overview

- Issue Request for Proposals
 - RFP's posted to RPSEA's public website
 - www.rpsea.org, 'Business with RPSEA', 'Request for Proposals'
 - Members notified by email
 - RFP's posted for 45 days
- Bidders Develop and Submit Proposals
 - All materials available on RPSEA website
 - Proposals submitted electronically
- RPSEA Initial Compliance Review – pass/fail
 - Submitted on time?
 - Complies with Instructions to Bidders?



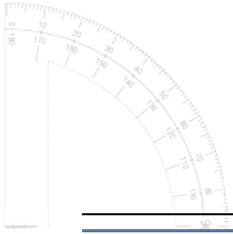
RPSEA Solicitation Process Overview

• Proposal Evaluation

- Review teams assembled
 - At least three independent reviewers including one DOE/NETL reviewer
 - Proposals independently scored against the evaluation criteria
 - Bidders may be asked to make oral presentations

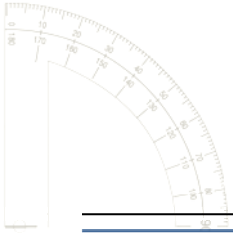
• Selection for Award

- Bidders selected for award based on overall evaluation score
- List of selected proposals submitted to DOE/NETL for approval
- Approved bidders notified of selection to negotiate with intent to award
- Unsuccessful bidders notified and debriefed, if requested



RPSEA Solicitation Process Overview

- Negotiate and Award Contracts
 - Negotiate final contracts with successful bidders
 - Make contract award
 - Post abstracts of awards on RPSEA's public website



Solicitation Timeline

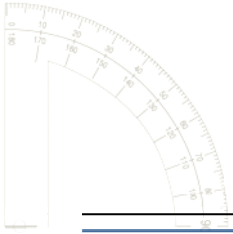
- Day 0 – Post RFP's on RPSEA public website
- Day 15 – Last day for clarification questions
- Day 45 – Proposals due
- Day 60 – Evaluations complete
- Day 75 – Announcement of selection to negotiate
- Day 100 – Award and commencement of work



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• **Research**
• **Partnership to**
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• **for America**
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Russell Fray
Doing Business with RPSEA
RPSEA Member Meeting
Wednesday, August 29, 2007

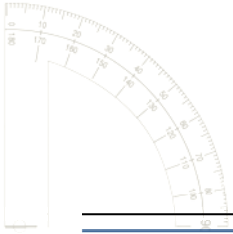
Secure Energy for America



Eligibility

To receive an award, an entity must be a United States-owned entity organized under the laws of the United States; or the entity is organized under the laws of the United States and has a parent entity organized under the laws of a country that affords—

- (i) to United States-owned entities opportunities, comparable to those afforded to any other entity, to participate in any cooperative research venture similar to those authorized under subtitle J of the EPO Act;
- (ii) to United States-owned entities local investment opportunities comparable to those afforded to any other entity; and
- (iii) adequate and effective protection for the intellectual property rights of United States-owned entities.

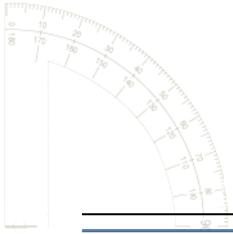


Federal Regulations

RPSEA is administering federal funds in accordance with Section 999 of the Energy Policy Act of 2005. As such, federal regulations apply.

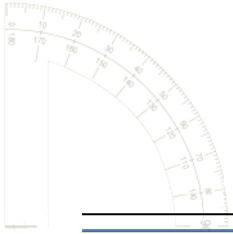
One of RPSEA's goals is to make compliance with the federal regulations as transparent as possible. We have developed resources to assist in bidder compliance with federal regulations:

- Relevant documents posted on our website
- Frequently asked questions (FAQ) on website
- Hyperlinks to relevant materials embedded in RFP's
- Questions submitted in writing will be answered and posted to our website



Small Business Opportunities

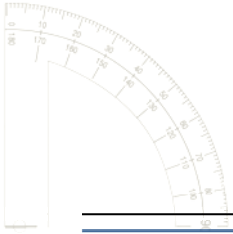
- RPSEA encourages the participation of small businesses in program opportunities
 - Small business goals were established during development of the RPSEA annual plan
 - RPSEA participates in the Houston Area Small Business Administration meetings
 - Active outreach program to small business at conferences and seminars
 - Opportunity to award single source contracts to qualified small businesses



Patent Rights

- Patent Rights

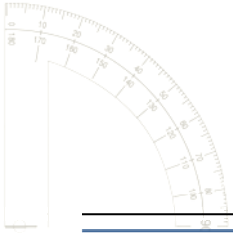
- University or Small Business
 - Ownership in University or Small Business
 - Government has Nonexclusive License
- Large Business
 - Ownership in Government
 - Contractor has Nonexclusive License



Patent Rights

- Government Rights

- Government May Take Ownership
 - Contractor Elects Not to Retain Title
 - Failure to disclose within statutory timeframes
- Residual Non-Exclusive License
 - Revoked for Failure to Achieve Practical Application



Patent Rights

- Government Retains March in Rights
 - Right to Grant License if Contractor Refuses
 - Contractor has Failed to Achieve Practical Application
 - Necessary for Health or Safety Needs
 - To Meet Public Use Requirements
 - Contractor or Licensee in Breach